

Performance-Based Training®

The Pinnacle Method™

The Pinnacle Method is a unique and innovative learning system that leverages our acclaimed Performance-Based Communication Skills® to empower you to clearly and concisely deliver your message with purpose. Through a series of customized, interactive simulations and a detailed focus on delivery, our video intensive training will instantly help you become a more confident, credible and compelling communicator.

Mastering Communication in the Virtual Environment

By utilizing numerous practical simulations and The Pinnacle Method, learn to master the communication skills needed to involve, empower and manage a virtual audience. By focusing on delivering words with intention, a participants audience will understand the key points of the message and why it is important to them, regardless of where they are or what delivery medium is being used.

After taking this workshop, participants will be able to:

- Establish instant credibility and confidence
- Communicate a clear and concise message
- Control tough questions and objections
- Stay on track and finish on time
- Control their virtual audience and meeting flow
- Adapt presentation styles for the demands of the virtual environment
- Keep their audience engaged throughout

Additional Performance-Based Workshops available

Contact us for details on customized curriculum in these categories and others:

- Performance-Based Communication and Presentation Skills®
- Executive Communication Skills
- Communication Skills for Virtual Environments
- Communication Skills for Customer Service Excellence
- Specialty Communication Skills Training

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