

# Performance-Based Training®

## The Pinnacle Method™

The Pinnacle Method is a unique and innovative learning system that leverages our acclaimed Performance-Based Communication Skills® to empower you to clearly and concisely deliver your message with purpose. Through a series of customized, interactive simulations and a detailed focus on delivery, our video intensive training will instantly help you become a more confident, credible and compelling communicator.

## High Impact Communication Skills for Executives

This executive level workshop features numerous practical simulations to help ensure your communication leaves a clear takeaway for your audience. By utilizing The Pinnacle Method, you will learn how to influence and empower audiences of all varieties, whether negotiating with clients, motivating your team or presenting to the board.

### After taking this workshop, participants will be able to:

- Establish instant credibility and confidence
- Keep an audience engaged from beginning to end
- Communicate a clear and concise message
- Improve negotiation skills
- Control tough questions and challenging audiences
- Influence, empower and motivate an audience
- Effectively deliver difficult news

### Additional Performance-Based Workshops available

Contact us for details on customized curriculum in these categories and others:

- Performance-Based Communication and Presentation Skills®
- Executive Communication Skills
- Communication Skills for Virtual Environments
- Communication Skills for Customer Service Excellence
- Specialty Communication Skills Training

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