

# Performance-Based Training®

## The Pinnacle Method™

The Pinnacle Method is a unique and innovative learning system that leverages our acclaimed Performance-Based Communication Skills® to empower you to clearly and concisely deliver your message with purpose. Through a series of customized, interactive simulations and a detailed focus on delivery, our video intensive training will instantly help you become a more confident, credible and compelling communicator.



## Sales Presentation Skills

Specifically designed for sales people, this advanced level workshop leverages The Pinnacle Method to take your client presentations to the next level. You will learn to deliver your message with purpose and passion to ensure your audience walks away understanding the key points of your message and why it is important to them.

### After taking this workshop, participants will be able to:

- Establish instant credibility and confidence
- Keep an audience engaged from beginning to end
- Communicate a clear and concise message
- Keep presentations on track and on time
- Control tough questions and audiences
- Master the perfect elevator pitch
- Influence key decision makers

### Additional Performance-Based Workshops available

Contact us for details on customized curriculum in these categories and others:

- Performance-Based Communication and Presentation Skills®
- Executive Communication Skills
- Communication Skills for Virtual Environments
- Communication Skills for Customer Service Excellence
- Specialty Communication Skills Training

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